## 2020/2021 SPEECH BUDGET PLANNING

\$ 250 \$ 225 \$ 225 CASH IN PREVIOUS YEAR \$ 12,165 \$ 13,776 \$ 13,776 \$ 13,776

OASH IN I REVIOUS TEAR		¥ 12,100	•	10,770	<b>4</b> 10,770	Ψ 10,770
[	ACTUALS	ACTUALS	1	BUDGET	YTD Sept	PROJECTED
	2018/19	2019/2020		2020/21	2020/2021	2020/2021
· ·				2020,21	LULU/LULI	2020/2021
Booster Fee - Single Event	15138	14284		13500	0	
Judging	4500	205		0	0	
LNHS Concessions	0	2388		1200	0	
Invite	6426	4054		4000	0	
Invite – Late Payments from Prior Year	210	907		500	0	
Direct Donations	666	2892	2	2500	0	
Sponsorship	3000	1392		1500	0	
Fundraising (NET)	2046	779	)	1000	0	
Travel Team In-Season (0 by end)	0	(	)	0	0	
Word Up Camp (NET)	310	628	3	0	0	
WordPlay (NET)	91	-266	5	200	0	
TOTAL CASH IN	\$ 32,387	\$ 27,263	\$	24,400	\$ -	\$ -
Coach Salaries	13890	13459		13000	0	
Coach Salaries - PRIOR YEAR or extended	1520	100	)	0	0	
Coach Bonus	2600	2400	)	0	0	
Coach Training	773	785	5	300	120	120
Coach Saturday/Wordup Stipend	0	200	)	200	0	
TOTAL COACHING EXPENSES	\$ 18,783	\$ 16,945	\$	13,500	\$ 120	\$ 120
Marshall/Moorehead/EP EXPENSES	\$ -	\$ 91	\$	200	<b>s</b> -	
·	•	•	•		•	
Registrations - MN	1399	(		2000	0	
Memberships	491	525	5	600	0	
Judging	1250	(		0	0	
Scripts	0	605	5	650	0	
Supplies/Admin	1244	1438	3	1500	0	
TEAM EXPENSES	\$ 4,384	\$ 2,568	\$	4,750	\$ -	\$ -
Dannust	-255	1085	-	200	0	
Banquet					0	
T-shirts	840	1119		1200	0	
Team Kick-Off	0	(		100	0	
Posters	863	815		825	0	
Food	0	487		400	0	
SWAG	219	24	1	0	0	
Awards/Team Building	256	190		200	0	
EVENT EXPENSES	\$ 1,923	\$ 3,937	\$	2,925	\$ -	\$ -
Finance/QB	415	460	)	500	430	430
Website	60	96		125	0	.50
Gifts/Thank You	205	75		100	0	
Other	55	,		100	0	
G&A EXPENSES	\$ 735	\$ 640	\$	825	\$ 430	\$ 430
TOTAL DECILIAD CEACON EVDENCES	¢ 25025	<b>t</b> 24 102		22 200	¢ EFO	¢ 550
TOTAL REGULAR SEASON EXPENSES	\$ 25,825	\$ 24,182	\$	22,200	<b>\$</b> 550	\$ 550
Nationals	2000	C	)	2000	0	
NIETOC/EX TOC/NCFL	<u>1000</u>	<u>(</u>	<u>)</u>	<u>1000</u>	<u>0</u>	
NET POST MN SEASON	3000	Ō		3000	0	0
TRAVEL TEAM	2000	1470	)	0	<u>0</u>	
NET NAT/NIETOC/TRAVEL	\$ 5,000			3,000		\$ -
TOTAL CASH IN	-	-	-	24,400		<b>\$</b> -
TOTAL CASH OUT				25,200		\$ 550
CHANGE IN CASH	\$ 1,562	\$ 1,611	\$	(800)	\$ (550)	<b>\$</b> (550)
CASH OUT INTO NEXT YEAR	\$ 12,165	\$ 13,776	\$	12,976	\$ 13,226	\$ 13,226
CASH OUT INTO NEAT TEAR	₩ 12,100	Ψ 13,110	ð	12,770	<b>₩</b> 13,220	<b>₩</b> 13,440

<sup>\*</sup> Direct Donations - Represents money donated by a person and/or company directly to the LNHS Speech team with NO expectations of the Speech Team

<sup>\*</sup> Sponsor - Represents money donated by a person and/or company with the understanding that the LNHS Speech Team will provide sponsor with advertising or promotion of their business.

<sup>\*</sup> Fundraising - Represents money raised by the LNHS Speech Team in activities such as Panera, Amazaon, Chipotle, Homecoming, Cub bagging, Swag, and Ford test drives.